

Long Island

NECA

Wiring News Through The Electrical Construction Industry

Winter 2004

WIRE

Long Island Chapter National Electrical Contractors Assn. Inc., Commack, New York 11725 631-462-0490

From the President's Desk

I hope all of you had a happy and healthy holiday. We start the new year once again with change.



Robert Kohlmeyer

As many of you know, we had the pleasure of announcing the appointment of a new Business Manager to Local 25 at our January Installation Dinner; a man certainly not new to the industry, Mr. Don Fiore. Donald's appointment comes as a result of Mr. Bob Dow's appointment as Commissioner of the Suffolk County Department of Labor. The Long Island Chapter would like to wish Bob the best of luck in his new position and also wish Donald the very best as Business Manager of Local 25.

Regretfully, these changes come with a price to the industry in that we are losing a great training director. However, the trustees of the JATC have made a commitment to search the industry for a replacement.

Please turn to PRESIDENT'S MESSAGE on page 4

The 2004 Board of Directors



Suffolk County Executive Steve Levy attended our Installation Dinner at OHEKA Castle on January 9th and administered the oath of office to our Board of Directors for the Year 2004.

Story, other photos are on page 3.

The Long Island Chapter, NECA 2004 Board of Directors and Officers have been elected as follows:

Officers

President: **Robert Kohlmeyer**,
CRK Contracting of Suffolk, Inc.

Vice President: **Donald Leslie, Jr.**,
Johnson Electrical Constr. Corp.

Secretary: **Nicolaus Feldmann**,
Eldor Contracting Corporation

Treasurer: **Joseph Gathard**,
All Service Electric, Inc.

Governor: **James Giorgio, Sr.**,
B&G Electrical Contractors of L.I., Inc.

Directors:

Michael Bender,
Bana Electric Corporation

Thomas Papa
LPC, Inc.

Stephen Cadieux,
Roland's Electric Co., Inc.

Paul Dunn,
Mainline Electric Corporation

William Schumacher,
Elemco Testing Co., Inc.

Visit our newly deisgned website
www.lineca.org

Sure Growth, Solid Future For Jim Giorgio, Sr. and B&G Electrical Contractors

A visit to B&G Electrical Contractors is impressive. Waiting in the crisp, clean reception lobby you not only have corporate brochures and magazines to look over and an offer of coffee, there is a 16:1 aspect ratio plasma TV with remote to catch you up on the latest



Jim Giorgio, Sr. and Jim, Jr. look over a job with Joe Cassar, head of B&G's estimating department.

news.

Jim Giorgio, Jr. is the tour guide and he takes us office by office on a knowledgeable trek explaining procedures and introducing key personnel, including Angelo Santana, a partner who oversees production and project management. Jim, Jr. is Vice President. The son of James Giorgio, Sr., the firm's founder, he is in charge of most of sales development and estimating for the firm.

Along the way Jim, Sr. joins us and we are now invited into a "special" area, walking first through a completely outfitted state-of-the-art workout gym and then into a room filled with motorcycles. Jim, Sr. is a collector with more than 40 first class pieces ranging from vintage bikes to modern *Harley-Davidson* classics. On this day he is especially proud to have just acquired a 1911 *Indian* once owned by the founder of Sweezy's Department Stores. The motorcycles are displayed here in a dazzling two-story presentation on a gleaming hardwood floor. Jim is an open road

aficionado who has trekked from Seattle to LA and many other locales.

A tour of the B&G Electrical Contractors facility takes in a broad territory because you are also touring *Pathway Systems Design*, B&G's communications technology operation, and *LPC Loss Prevention and Communication Systems*, a low voltage security division. Together the three businesses fill the 25,000 square feet of the company's building in North Amityville. This includes some 14,000 square feet of warehouse and 11,000 square feet of administrative and operations offices.

B&G has been in this completely renovated building less than a year. Jim Giorgio, Sr. established the company in 1977, but it was during the past ten years or so that he has built it into the multi-faceted operation it is today, employing some 250 people — 50 of whom work in this building.

When Jim became a union contractor and joined NECA in 1990, it was no financial stretch for the company. B&G had always offered good benefits because Jim believes that you have to provide a secure future for your workers. When Jim unionized it was a matter of skill. "The union offers a more level playing field," Jim says. By using highly skilled foremen and journeymen, available only through the union, B&G has been able to gain higher level jobs. And participating in NECA offers us the opportunity to "meet with peers" and be in the know. "Before and after our meetings we are competitors," he says. "During the meetings we share information, ideas and generally help each other. Being in NECA has given my company an edge." A participator, not just a joiner, Jim has served on a variety of NECA committees and is a past president of the Long Island Chapter (1999-2001).

Jim Giorgio, Sr. is an electrical contractor by profession, but he is an entrepreneur at heart. Seeing his two

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Stephen Cadieux,
Roland's Electric Inc.

Paul Dunn,
Mainline Electric Corporation

William Schumacher, Elemco
Testing Co., Inc.

Directors Emeritus:

Al Bender,
Bana Electric Corporation

Frank Hutton,
Hutton Electrical Contracting Corp

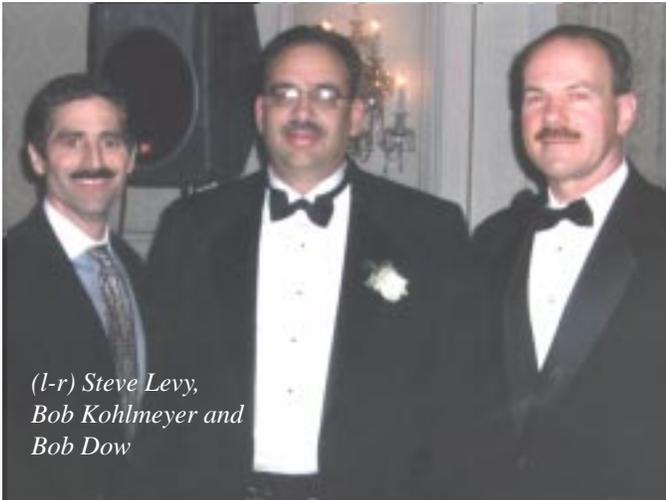
Chapter Manager:
Roy W. Richey

sons, Jim, Jr. and Anthony, both taking a strong hand in the business, he is thinking about new horizons, one of which is a Manhattan art gallery with his daughter Chrissy, now in the planning stage. And, of course, there are the challenges of the open road with his wife and fellow biker, Terry. •

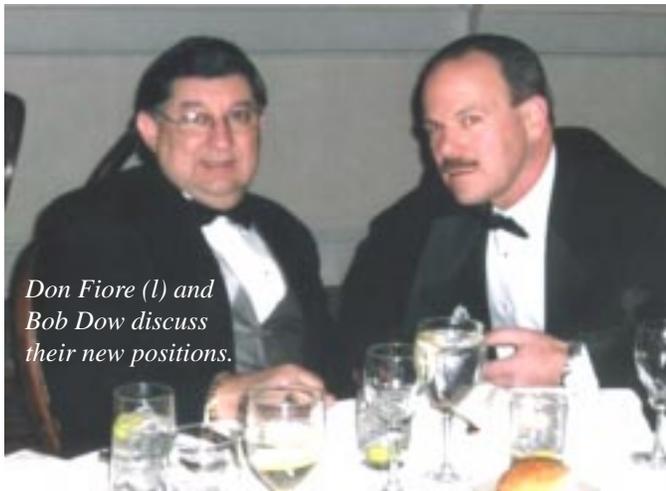
"A" Agreement Negotiations

Negotiations for the "A" Agreement, which expires April 30, 2004, will begin shortly.

A survey has been mailed to all signatory contractors to the 'A' Agreement. Please take the time to respond to this. •



*(l-r) Steve Levy,
Bob Kohlmeyer and
Bob Dow*



*Don Fiore (l) and
Bob Dow discuss
their new positions.*

LONG ISLAND CHAPTER INSTALLATION DINNER, JANUARY 9, 2004

The Long Island Chapter's Installation Dinner was held January 9, 2004 at the OHEKA Castle. One hundred members and guests attended. We extend special thanks to Suffolk County Executive Steve Levy for attending and installing our Directors and Officers.

During the ceremonies, Chapter President Robert Kohlmeyer announced that he had been informed that Business Manager Bob Dow of Local #25 IBEW was appointed by Suffolk County Executive Levy to be the County's new Commissioner of Labor. Additionally, JATC Director Don Fiore has been appointed by the Executive Board of Local #25 IBEW to the post of Business Manager, to replace Bob Dow.

We congratulate Bob and Don and look forward to working with them in their new positions.

All this added excitement to the Installation of our Officers and Directors.

Change In Directors – Board Welcomes Thomas Papa

Thomas Papa, president of LPC, Inc. is the newest member of the Long Island Chapter's Board of Directors. He was elected in November, 2003 and replaces William Bradley of T.S.S.C.O., Inc. who has left the board.

The Chapter thanks William Bradley for his service and wishes him continued success and good health in the years ahead.

We welcome Thomas Papa and look forward to benefiting from his talent and expertise. •

NECA 2004 Convention October 16- 19, 2004



Chapter Golf Outing

The next Long Island Chapter Golf Outing is scheduled for **Monday, June 7, 2004** at Stonebridge Golf Links & Country Club in Smithtown.

**EASTERN REGION ANNUAL MEETING
MARCH 28-31, 2004
FAIRMONT SCOTTSDALE PRINCESS
SCOTTSDALE, AZ**



President's Message from page one

We have already started the application process and hope to be interviewing by February 1st for a new director.

Looking back on 2003, we had a year slightly above the average work hours and with any luck we will match or exceed those hours this year.

Once again, I would like to thank all of the members who work so hard on all of the Trust Funds and Committees to keep this industry alive.

The months ahead will be very busy for the Chapter Office and our Trustees who are preparing for the upcoming "A" Construction Agreement and Testing and Maintenance Agreement Negotiations. These agreements both expire in April. We are hoping for positive changes in the contract language that will help the Union Contractors stay competitive in the private sector and keep our customers coming back, while respecting the public sector with changes that will help us in the prevailing rate market to let the government officials know that we are the best contractors and workers in the Electrical Industry. The Chapter Office will be sending a negotiations questionnaire for signatory contractors to complete. Please take the time to give the chapter your input regarding what you feel is needed to keep us competitive.

On behalf of the Long Island Chapter of NECA, let me wish the very best of luck to Don Fiore and go on record that we at NECA look forward to a beneficial working relationship with him and his entire staff. — **Robert Kohlmeier**

Chapter Calendar

Meeting Dates

General Membership

Thursday	February 12, 2004	(2nd Thursday)
Thursday	March 18, 2004	(3rd Thursday)
Thursday	April 15, 2004	(3rd Thursday)
Thursday	May 20, 2004	(3rd Thursday)
Thursday	June 17, 2004	(3rd Thursday)

Check Chapter Website for other industry meetings.

And don't forget...

Eastern Region Annual Meeting will be held March 28th thru March 31, 2004 at Fairmont Scottsdale Princess, Scottsdale, AZ

National Convention will be held October 16 - October 19, 2004 in Los Angeles, CA.

National Convention - Orlando, Florida - October, 2003



Opening Reception

Chapter Dinner

Hospitality Suite

Closing Celebration

The NECA National Convention and Trade Show held at the Orange County Convention Center was well represented by the Long Island Chapter, with 27 members in attendance.

All present enjoyed our Chapter Dinner at Ruth's Chris Steak House. Our special guests were the Training Director of the Local #25 IBEW JATC and two apprentices who were rewarded with the trip for their outstanding academic performance in school.